

**SHELL PETROLEUM DEVELOPMENT COMPANY OF NIGERIA LIMITED  
OPERATOR OF THE NNPC/SPDC/TEPNG/NAOC, JOINT VENTURE  
TENDER OPPORTUNITY: SUPPLY OF AGO AND PMS FOR SPDC OPERATIONS**

**NipeX No: 00000274**

**Tender Ref: NG01023667**

**(1.0) INTRODUCTION AND PROJECT OUTLINE**

The Shell Petroleum Development Company (SPDC) as Operator at the Joint Venture between itself and the Nigerian National Petroleum Corporation (NNPC), on behalf of the Joint Venture hereby announces to interested and prequalified companies in the supply of AGO and PMS for SPDC operations, listed in the scope of work below to apply for inclusion in the bid list of the tender.

**(2.0) SCOPE OF WORK/SERVICE REQUIREMENTS**

**Call-off Requirements:**

- Supply of petroleum product AGO and PMS to SPDC's onshore locations.
- Supply of Petroleum Product directly to SPDC land (Rigs, Flow stations and industrial areas) locations.
- Vendors will be issued time bound Purchase Orders for on-time Supply to the Various location

**Stocking Requirements:**

- Hold stock on behalf of Shell in Vendor's own storage
- Issue requested volumes from stocking deal to trucks and vessels on request.
- Provide inventory management service as required for the company volumes in storage
- Provision of Naval Clearance for Submitted boat list.

Locations of Work:

- Kidney Island
- Ogunu
- Abuja
- All location in SPDC East and West

**Sourcing Requirement:**

- Product must be sourced from DPR approved and verifiable sources locally or recognised and reputable refineries globally
- Provision of Source document for land delivery.
- Provision of Source document including naval clearances for all Marine delivery.

**Provision of Storage Facility:**

Provision of Five million litres Vendor owned storage facility

Issue requested volumes from stock to trucks and vessels on request.

Provide inventory management services as required for the company volumes in storage;

Provision of Naval Clearance for Submitted boat lot.

**Locations of Work:**

- Kidney Island
- Ogunu

**Scope is grouped in four categories –**

- Marine delivery to KI and Ogunu (Category A)
- Stocking at storage location at most 30km by road from the closest Shell facility and 15 nautical miles by Marne in Bayelsa, Delta and Rivers State (Category B).
- Trucking to land locations East, West and Abuja. (Category C)
- Throughput services (Same storage distance criteria in Category B) (Category D)

**(3.0) MANDATORY REQUIREMENTS**

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in NJQS Product Group 2.07.02: Petroleum Products (Gas Oils, Fuels) Cat A-D in the NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified suppliers in this category will receive a Technical Invitation to Tender (ITT).
- To determine if you are pre-qualified and to view the product/service category you are listed for, log on to [nipex-ng.com](http://nipex-ng.com) and access the NJQS with your log in details, click on 'Continue to Joint Qualification Scheme tool, click on "check my supplier status" and then click 'Supplier product group"'.  
• If you are not listed in a product/service category but ore registered with the Department of Petroleum Resources (DPR) to do business, contact the NipeX office of 8 Bayo Kuku Street, Ikoyi, Lagos with your DPR certificate as evidence for necessary update.
- To initiate the NJQS pre-qualification process, access [nipex-ng.com](http://nipex-ng.com) to download the application form, make necessary payments and contact the NipeX office for verification and necessary update.
- To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

**(4.0) NIGERIAN CONTENT REQUIREMENTS**

Tenderers are to note that they will be requested during the technical tender to give full details of their relevant strategy to ensure that they fully comply with the Nigerian Oil and Gas Industry Content Development (NOGICD) Act, 2010 as non-compliance will constitute a FATAL FLAW in all tender evolutions. In line with the above. Tenderers will be required to ensure that Information on the following, among others, is included in their technical submission:

- Demonstrate that entity is a Nigerian registered company with greater than or equal to 51% Nigerian shareholding. Tenderer shall demonstrate the ownership of equipment not limited to:
  - (i) Marine tanker categorized Nigerian owned on the NCDMB NOGIC JQS marine vendor categorization report for transporting AGO to any Island location, and,
  - (ii) AGO trucks for transportation to SPDC land location.
- Furnish details of company ownership and shareholding structure. Also submit clear photocopies of your CAC Forms C02 and C07
- Provide evidence of what percentage of your key management positions is help by Nigerians and what percentage of the total work force are Nigerians.
- Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well-equipped offices and workshop; attach past experience of such patronage

- Demonstrate plan that the company has legal, insurance and banking operations with Nigerian firms.
- Human Capital Development: Tenderers plan and strategy for human capacity development training on this tender shall comply with 3% of total contract cost. The number of trainees shall be determined in accordance with NCDMB HCD training guidelines 2014 and the service of OGTAN registration and the training modules.

**(5.0) CLOSING DATE**

Only tenderers who are registered and live in the NJQS Service category as listed in NJQS Product Group 2.07.02: Petroleum Products (Gas Oil, Fuels) Cat A-D shall be invited to submit Technical Bids Advert closing date is **17 April, 2019**

**(6.0) ADDITIONAL INFORMATION**

- Expected Contract Award Date. Q2 2019.
- Contract Duration: 3 years + 1-year extension option.
- Bidders are to group bid submission, in line with the scope category they are interested in bidding in-Category A, B, C, and D.
- All cost incurred in registering and prequalifying for this and other product/service categories shall be borne solely by suppliers.
- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorised/ responsible personnel are up-to-date in their company profile in the NJQS database.
- SPDC shall communicate only with authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.
- All respondents to SPDC must ensure full compliance with the Nigerian Oil and Gas Industry Content Development Act, 2010 (NOGICD) All respondents should educate themselves on the requirements of the NOGICD and ensure full compliance Non- Compliance is a FATAL FLAW
- Technical details and specification of the vessels and storage requirements required will be issued to prequalified vendors in the relevant categories via the Technical ITT.
- This advertisement of "Invitation to tender" shall not be construed to be a commitment on the part of NNPC/SPDC to award any form of contract to any company and/or associated companies, sub-contractors or agents; nor shall it entitle any company submitting documents to claim any indemnity from NNPC/SPDC and/or any of its partners. NNPC/SPDC reserves the right to take final decision on any of the documents received in the pre- qualification/Technical package.